

# THE CERULLI EDGE®

# GLOBAL

**EDITION** 

## May 2013

# **Institutional Issue**

## **Article Summaries:**

#### **Europe: Segregated Accounts**

As investment strategies continue to evolve an increasing number of institutions are opting for separate accounts. However, comingled fund managers are fighting back.

#### **United States**

As the outsourced model grows in popularity, managers must focus their efforts on building strong relationships with OCIO providers.

#### **Europe: Infrastructure**

Attractive government infrastructure deals are few and far between, but if Europe is prepared to make private financing easier institutional investors will be sure to bite.

#### **Australia**

Creation of a simple and low-cost default product is music to the ears of industry funds and passive investment providers.

#### **Europe: DC Pensions**

Fund managers expect multi-asset strategies/DGFs to attract the bulk of European inflows this year, shining the spotlight on the growing demand for volatility-proof strategies, as millions start saving for their pensions in the United Kingdom, Europe's largest retirement market.

## **Annual Subscription Details:**

## **Subscription Includes:**

- Hardcopy
- Softcopy
- Online access to over 11 years of archived issues
- Analyst access

#### **Pricing:**

Subscription: \$15,000 (12 issues included)

#### **Contact Us:**

For more information, contact:

### Cerulli Account Management

+1 617-437-0084

CAmarketing@cerulli.com www.cerulli.com

ue	Purchase	Includes:	To Purchase:

24 page issue in softcopy

Client support

Contact Account Management CAmarketing@cerulli.com +1 617-437-0084

or visit www.cerulli.com and select the Purchase tab

\$2,500

7 7-1000
Table of Contents
Editorial: Next step in the hunt for yield
Europe: Segregated Accounts: Custom Made  Separate accounts present a clear business opportunity, but pooled funds are less work
United States: The New Client Outsourced CIO means that consultants are making the manager decisions now
Europe: Infrastructure: Slim Pickings  Plugging Europe's long-term business and infrastructure financing gaps
Australia: Super-sized  Managers are preparing the ground for MySuper product launches
Europe: DC Pensions: The Appeal of Diversified Growth  DGFs are expanding their geographic footprint, but concentration risk remains an issue16  Expected Investment Strategy Expansion for European Defined Contribution Client Base over the Next 12

- Months, 2013
- Performance of Selected European Diversified Growth Funds, March 2013

## Marketplace Overview

- Canadian Mutual Fund Assets Under Management, 2008–2012
- Ed Canadian Mutual Fund Assets Under Management by Investment Objective, 2008–2012
- ☑ Canadian Registered Pension Assets by Investment Objective, 2008–2012
- Largest 10 Mutual Fund Sponsors' Growth Metrics, 2011–2012
- Largest 10 Canadian Pension Fund Managers, 2011–2012

#### 

- Mutual Fund AUM, 2009-February 2013
- Mutual Fund NNF, 2009-February 2013